



# SOURCING / PURCHASE MANAGER ASIA PACIFIC

Häffner Group is expanding its presence in the Asia Pacific (AP) region by opening a sourcing office in China, Jiangsu or greater Shanghai area. We're seeking a highly skilled Sourcing / Purchase Manager who is responsible for procuring and managing chemical raw materials in China and the Asia Pacific region. This person will source, negotiate, procure, and manage the supply chain of raw materials to directly contribute to a competitive cost structure and our overall profitability. The Sourcing / Purchasing Manager will report to the Chief Executive Officer in Germany. (German)

## ABOUT HÄFFNER

As an independent, family-owned company the Häffner – Group ranks among the European leading chemical distributors and is known for its innovative strength and a spirit of trust and transparency.

Established in 1903, the Häffner – Group – headquartered in Asperg, Germany with 200 employees and 9 subsidiaries and our own logistic centres and truck fleet across Continental Europe – is a competent and reliable distributor of leading global suppliers for following segments: paint/ink/coating, adhesives/sealants, feed & food additives, construction chemicals, lubricants, water treatment, paper/textile/leather additives and Home Care.

Häffner's organisation reflects a clear market orientation with an extensive market expertise and application know-how due to our highly skilled technical sales team, supported by our own R&D laboratory to serve our customers. Our partners benefit from a simplified procurement process for chemical substances and can focus on their core business.

For further information please visit [www.hugohaeffner.com](http://www.hugohaeffner.com) and [www.haeffnergroupp.com](http://www.haeffnergroupp.com)

## RESPONSIBILITIES WILL INCLUDE BUT ARE NOT LIMITED TO

- Meticulously manage all aspects of sourcing/purchase, from negotiation with raw material suppliers to awarding the PO/Contract and shipping to Europe
- Accountable for prequalification of suppliers as necessary and evaluation of commercial bids
- Ensure awards of Contracts and Purchase Orders are in compliance with Organization policy
- Accountable for reviewing and negotiating commercial terms and conditions with suppliers
- Seek and develop, build and maintain good relationships with existing and new reliable suppliers and manage them effectively
- Identifying alternative sources
- develop strategies to make sure that cost savings and supplier performance targets are met – or exceeded
- Conduct local market and price analysis, provide weekly reports to the Headquarter
- Monitor/track supplier performance and compliance to contracts
- Develop and executing sourcing strategies
- liaise between suppliers, manufacturers, relevant internal departments and customers
- Quality Control and Claim Management

## REQUIREMENTS

- At least 5 years of sourcing / purchasing experience in any related industries with track records in procurement management / supply chain management. Chemical experience highly preferred.
- Must read, write, and speak fluent English and Mandarin.
- Experience with international contract management
- Excellent understanding of procurement processes and supplier market in China
- Willingness to travel (~60 %) within China and Asia Pacific Region
- Strong negotiating, oral and written communication skills
- Strong interpersonal skills and ability to build relationships and networks quickly
- Strong problem solving and decision making skills
- Being energetic, organized, self-driven, result-driven, and customer centric
- Experienced in all product quality related matters.
- Chinese national.

## APPLY NOW:

If you are looking to work for a dynamic german company that is growing its presence in Asia Pacific and offers you the unique opportunity to grow your career, then Häffner is the place for you! Häffner offers a very competitive and attractive salary & benefits package. We are looking forward receiving your complete application including the earliest possible start date and salary expectations. Please direct your application to [HR@hugohaeffner.com](mailto:HR@hugohaeffner.com)