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Preservative & Deodorizing Efficacy Across Broad pH Spectrum Formulations

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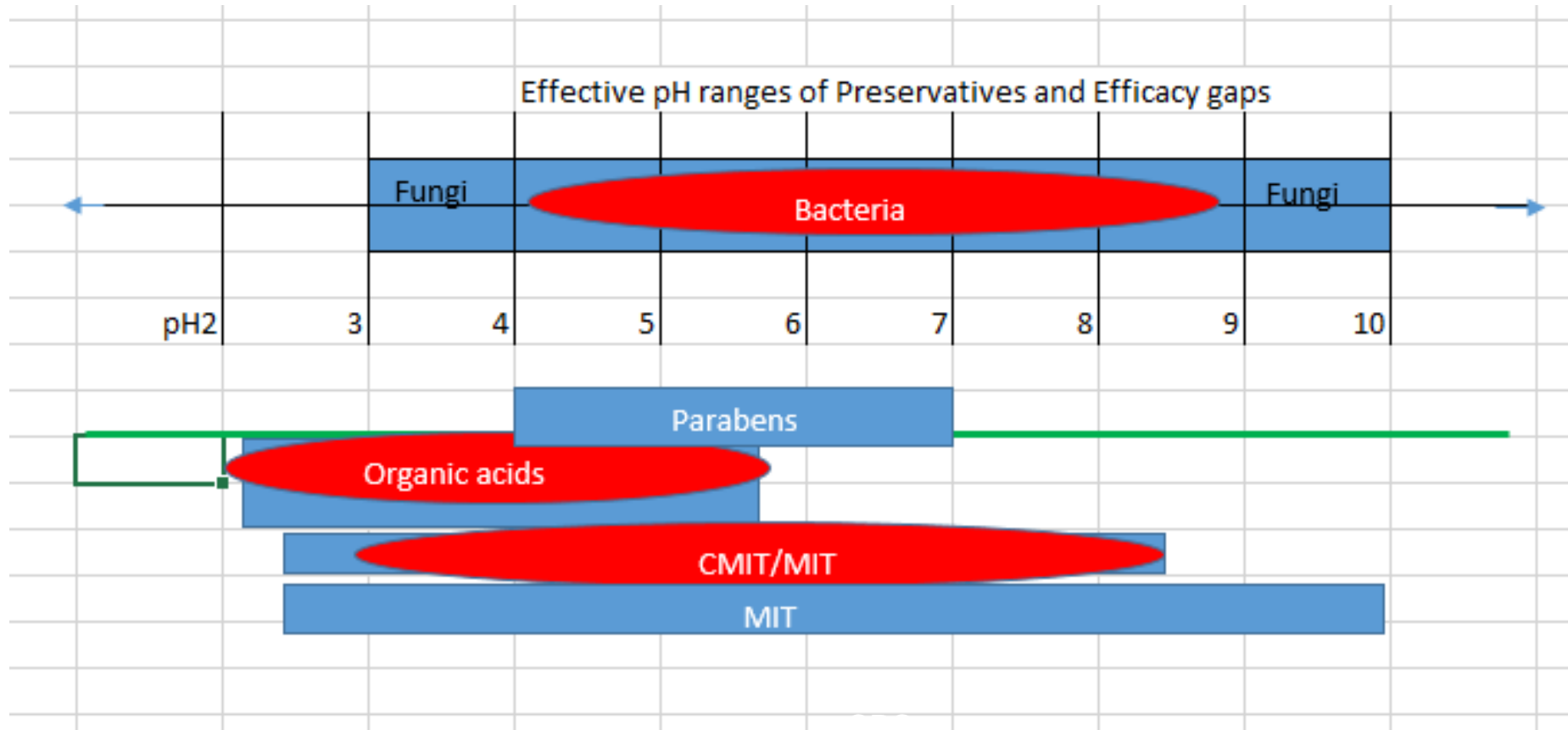
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Challenge for Preservatives

Necessity of Effective Preservatives

- Product preservation has become more complicated over the past decade.
- Pressure to replace conventional synthetic preservatives
- New trend of Preservative-Free or 'Free of' Claims
 - Free of Parabens
 - Free of Formaldehyde Doners
 - Free of Halogenated preservatives
 - Free of Isothiazolinones
- New trend towards more sustainable/natural materials

Challenges of Going “Green”



- Constraints on available/acceptable/robust preservatives limit the application to low pH ranges
- Increase in microbial spoilage/vulnerability of effectiveness

What Kills What?

No single preservative is equally effective against all types of microorganisms

| Class | Active | Efficacy | | | |
|---------------------|---------------------------------|----------|--------|-------|------|
| | | Bacteria | | Fungi | |
| | | Gram + | Gram - | Yeast | Mold |
| Parabens | methyl,ethyl, propyl, butyl | ▲ | ● | ● | ● |
| Phenolic | Phenoxyethanol | ▲ | ● | ● | ● |
| Formaldehyde doners | DMDM Hydantoin | ● | ● | ● | ● |
| | Imidazolidinyl Urea | ● | ● | ● | ● |
| | Diazolidinyl Urea | ● | ● | ▲ | ▲ |
| Isothiazolinones | MIT | ● | ● | ● | ● |
| | CMIT | ● | ● | ▲ | ● |
| Halogenated | IPBC | ● | ● | ● | ● |
| | Chlorphenesin | ● | ● | ● | ● |
| Acids | Benzoic, Sorbic, p-anisic | ▲ | ▲ | ● | ● |
| Organic alcohol | Benzyl Alcohol | ● | ● | ▲ | ▲ |
| Quats | BAK | ● | ▲ | ● | ● |
| | Cetylpyridinium Chloride | ● | ● | ● | ● |

- Strong Efficacy
- ▲ Moderate activity
- Weak to None

Will replacing traditional preservatives create higher susceptibility of microbial contamination?

- Cosmetic products available on the market must be harmless to human health when applied under normal conditions of use.
- Preservatives are necessary to protect the consumer and protect the product before and during use.

What happens when bacteria and/or fungi propagate in the formula?

- Physical changes to the product (pH, viscosity, color, odor)
- Stability/Separation
- Degradation of actives
- Presence of visible microbial growth

For the Consumer:

- Possibility of eye and skin infections
- Over preservation potentially leads to more cases of cosmetic-related contact allergy.



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Strength of Cetyl Pyridinium Chloride (CPC)

Cetyl Pyridinium Chloride (CPC) Product and Site Regulatory Info

| | |
|--|--|
| FDA | CPC is on the proposed FDA Oral Care Monograph |
| FDA | CPC combined with Propylene Glycol approved by US FDA as a secondary direct food additive, for the treatment of poultry carcasses (21 CFR 173.375) |
| Drug Master File | 8029 |
| US EPA FIFRA Pesticide Registration | EPA Reg. No. 83402-1 (Technical Active Ingredient) EPA Reg. No. 83402-2 (End Use Product) EPA Est. No.: 83402-MI-001 |
| cGMP | Yes, 21 CFR 210/211: Q7A |
| Food Safety system certification 22000 | Zeeland, MI plant |
| Physical Forms | Dry powder, low-dusting, chilsonated solid, 40% in propylene glycol |
| Certificates | Certified Kosher, Halal |
| HRIPT | Up to 0.5% use level |
| REACH | REACH-registered |
| GMO Info | No genetically modified organisms used |
| Allergens | None allowed on site; allergen policy in place |
| Compendial (USP, EP, JP, BP) | USP, EP, BP |
| BSE Info | No animal origin materials used |
| Biodegradable | Will not persist in the environment |

Preservative Efficacy Test Results

at various pH levels 0.1% CPC in water

pH tested: 2.85, 4.1, 4.7, 5.0, 5.5, 6.0, 7.0

Results shown as % Reduction of microorganisms

| | <i>Day 3</i> | <i>Day 7</i> | <i>Day 14</i> | <i>Day 21</i> | <i>Day 28</i> |
|--------------------------|--------------|--------------|---------------|---------------|---------------|
| Staphylococcus aureus | >99.99% | >99.99% | >99.99% | >99.99% | >99.99% |
| Escherichia coli | >99.99% | >99.99% | >99.99% | >99.99% | >99.99% |
| Pseudomonas aeruginosa | >99.99% | >99.99% | >99.99% | >99.99% | >99.99% |
| Burkholderia cepacia | >99.99% | >99.99% | >99.99% | >99.99% | >99.99% |
| Candida albicans | >99.99% | >99.99% | >99.99% | >99.99% | >99.99% |
| Aspergillus brasiliensis | 99.90% | >99.99% | >99.99% | >99.99% | >99.99% |
| Corynebacterium jeikeium | >99.99% | >99.99% | >99.99% | >99.99% | >99.99% |
| Corynebacterium xerosis | >99.99% | >99.99% | >99.99% | >99.99% | >99.99% |

0.1% CPC use level Passed Preservative Challenge Testing Vertellus®

PCPC method used in various chassis

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| | .01% CPC in Water | 0.1% CPC in Simple Non-ionic System | 0.1% CPC in Simple Anionic System* | 0.1% CPC in Simple Cationic System |
|---------------------------------|-------------------|-------------------------------------|------------------------------------|------------------------------------|
| PCPC Organisms | | | | |
| Staphylococcus aureus | pass | pass | pass | pass |
| Escherichia coli | pass | pass | pass | pass |
| Pseudomonas aeruginosa | pass | Pass | pass | pass |
| Candida albicans | pass | pass | pass | pass |
| Aspergillus brasiliensis | pass | pass | * | pass |
| Other Organisms | pass | pass | pass | pass |
| Burkholderia cepacia | Not Tested | Not Tested | Not Tested | Not Tested |
| Corynebacterium jeikeium | Not Tested | Not Tested | Not Tested | Not Tested |
| Corynebacterium xerosis | Not Tested | Not Tested | Not Tested | Not Tested |

- Creams made with an ethoxylated alcohol, a fatty alcohol and esters
- Hair conditioners made with Cetyl alcohol and quats for conditioning
- Body washes made with SLES and CMPB
- * Failed for A.brasiliensis in this system



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Application Examples with CPC

Common Applications

CPC might be used in systems that are mostly water with various pH's:

- Micellar Water - type cleanser
- Bi-Phase type Make-Up Removers
- Facial Toners
- Clear Hair Styling Gels
- AHA type peels and gels



CPC Is Effective

at inhibiting growth and reducing concentration of odor producing bacteria

Deodorant applications Test Results (PCPC Method)

Results represent percent reduction of bacteria at day 1, 7, 14, 21 and 28

| Odor causing bacteria | 0.068% CPC in 10% SLES | 0.15% CPC in a Thin Emulsion Spray | 0.15% CPC in a ClearGel Stick | 0.2% CPC in a Roll on | |
|--------------------------|------------------------|------------------------------------|-------------------------------|-----------------------|--|
| Corynebacterium jeikeium | >99.9% | >99.9% | >99.9% | >99.9% | |
| Corynebacterium xerosis | >99.9% | >99.9% | >99.9% | >99.9% | |

3-log reduction of bacteria = >99.9% reduction

- When used in a “soap” based product, CPC enhances the effect of washing and aid in the reduction of odor
- When used in a deodorant formulation (no AP active), CPC provides additional reduction of odor

Time Kill Studies against Odor Causing Bacteria

Hydro-Alcohol Gel with 25% Ethanol + 0.2% CPC

| | | % Reduction of Organisms | | |
|---------------------------|----------|--------------------------|---------|---------|
| | | 30s | 60s | 5 min |
| Negative Control 25% ETOH | | 28% | 46% | 99.99% |
| Corynebacterium jeikeium | | 99.97% | >99.99% | >99.99% |
| | with CPC | | | |

Improved efficacy with CPC allows the percentage of Ethanol to be lower in the formulation. Residual CPC can improve long term bacterial inhibition for deodorancy

Make Up Remover Wipe Base

PET Comparative results with Freshstat vs PE + EHG

| Ingredients | 1 | 2 |
|---|---------------|---------------|
| Make Up Remover Wipe Base | 99.65 | 98.90 |
| Phenoxyethanol (and) Ethylhexylglycerin | | 1.00 |
| CPC (and) Propylene Glycol | 0.25 | |
| Chelator | 0.10 | 0.10 |
| Total | 100.00 | 100.00 |

CPC has Better Performance against Mold vs PE + EHG

| Organism | CPC with Chelator | | | | PE + EHG with Chelator | | | | CPC /No Chelator | | | |
|-----------------------|-------------------|--------|--------|--------|------------------------|--------------|--------------|--------------|------------------|--------|--------|--------|
| | Day 7 | Day 14 | Day 21 | Day 28 | Day 7 | Day 14 | Day 21 | Day 28 | Day 7 | Day 14 | Day 21 | Day 28 |
| S. aureus | >99.99 | >99.99 | >99.99 | >99.99 | >99.99 | >99.99 | >99.99 | >99.99 | >99.99 | >99.99 | >99.99 | >99.99 |
| E. coli | >99.99 | >99.99 | >99.99 | >99.99 | >99.99 | >99.99 | >99.99 | >99.99 | >99.99 | >99.99 | >99.99 | >99.99 |
| P. aeruginosa | >99.99 | >99.99 | >99.99 | >99.99 | >99.99 | >99.99 | >99.99 | >99.99 | >99.99 | >99.99 | >99.99 | >99.99 |
| C. albicans | >99.99 | >99.99 | >99.99 | >99.99 | >99.99 | >99.99 | >99.99 | >99.99 | >99.99 | >99.99 | >99.99 | >99.99 |
| A.brasiliensis | 99.9 | >99.99 | >99.99 | >99.99 | *NR | 60.77 | 71.54 | 66.92 | 99.9 | >99.99 | >99.99 | >99.99 |

Results Reported in % Reduction of Microorganisms: >99.99% kill = 3 log reduction of bacteria (PASS)

>90.0% kill = 1 log reduction of fungi (PASS)

*NR = No Reduction



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Compatibility Considerations with CPC

CPC Compatibility with PC Raw Materials

Compatible with

✓ Cellulose Gums: category non-ionic

- Hydroxypropyl Methylcellulose
- Hydroxyethylcellulose
- Hydroxypropylcellulose
- Guar Hydroxypropyltrimonium Chloride
- Hydroxypropyl Guar

✓ Polymeric Emulsifiers:

- Sodiumpolyacrylate
- Polyacrylate Crosspolymer-6
- Hydroxyethyl Acrylate/Sodium Acryloyldimethyl Taurate Copolymer-Isohexadecane-Polysorbate-60
- Hydroxyethyl Acrylate/Sodium Acryloyldimethyl Taurate Copolymer-Polyisobutene-PEG-7 Trimethylpropane Coconut Ether
- PVM/MA Decadiene Crosspolymer

✓ Other Polymers:

- PVP
- Corn Starch Modified

CPC Compatibility

May have incompatibilities with some anionic raw materials

✓ Anionic stabilizers used in O/W systems

- Xanthan Gum (anionic) in large amounts, small amounts ok
- Acacia Senegal Gum (anoionic) in large amounts, small amounts ok
- Acrylates/C10-30 Alkyl Acrylate Crosspolymer*
- Carbomer*
- Dehydroxanthan Gum

✓ Clays

- Hectorite
- Bentonite
- Magnesium Aluminum Silicate
- Smectite
- Laponite

*Homogenization is needed

**compatibility cannot be predicted based on its individual ingredients alone. It must be established by process of the complete formulation and formulation type.



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